



COMMUNICATING FOR **Team** SUCCESS



“Enabling Teams and Team Members to be more effective in communicating for superior performance.”

OVERVIEW

Research indicates that 93% of our message is “how” we communicate and 7% is the content or the “what”.

The ability to interact effectively with people is the key that allows one to excel in both professional and personal life. People are unique and must be managed, motivated, communicated with and supported in a way that capitalizes on their strengths.

Communicating for Success

is an interactive 1 day team intervention designed to enable participants/leaders to understand their unique behavioural design and communication style. Participants also learn how to understand the behavioural styles of others and how to adapt to be more effective in communicating with them to achieve organizational objectives. Ideal for team meetings, off sites, and conferences.

For related management program regarding *Coaching your Team's Styles*, see the **RealTime Coaching™** brochure at www.GrowingCoaches.com.

Key Value Points

- Understand your unique management communication style
- Understand the communication preferences of your immediate work team for greater productivity.
- Enhance Team Effectiveness with Clearer focus in achieving objectives
- Learn how to communicate for greater effectiveness with peers, direct reports and superiors.
- Reduce time/performance waste resulting from miscommunication
- Reduce mismanagement of direct reports
- Reduced conflict and stress.

The Applications

- Team Building
- Management Development
- Recruitment/Selection
- Customer Service
- Sales Training
- Interpersonal Communications
- Self-Development
- Change Management

Ask about our in-house customized programs as well as public workshops offered in Toronto, Calgary, Indianapolis, Vancouver and Chicago

Includes:

- Personalized, Excel DISC Management Behavioural Profiles (generated in advance from 10 minute online survey).
- Full-day debrief for team participants (ideally a minimum of 10).
- Facilitation by one of our certified instructors.

Many organizations are using this process as a performance enhancer...

Leaders/Associates from the following companies are benefiting:

Yellow Pages Group, CAA, Cogeco, Bell, SCI, Bell Mobility, Sympatico, CDI, Maple Leaf Sports, Enmax, and University of Alberta, to name a few.

“Thank you for an excellent session with my operations team. In order to succeed we needed to understand and



www.GrowingCoaches.com
Contact Client Services at:
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